

## Message Text

UNCLASSIFIED

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45

ACTION AF-08

INFO OCT-01 ISO-00 EB-07 /016 W  
----- 008062

P R 161140Z AUG 76  
FM AMCONSUL JOHANNESBURG  
TO AMEMBASSY PRETORIA PRIORITY  
USDOC WASHDC PRIORITY  
INFO AMCONSUL DURBAN  
AMCONSUL CAPE TOWN  
SECSTATE WASHDC 4986

UNCLAS JOHANNESBURG 1363  
FOR BIC/PROGDEV/OIM:WDAWSON; PRETORIA FOR GSO/CO:RCORLEW

E.O. 11652: N/A

TAGS: BBSR SF

SUBJ: COMMERCIAL PROGRAM: GLOBAL MARKET RESEARCH (GMR)  
MEDICAL EQUIPMENT (ME)

REFS: A) JOHANNESBURG 937; B) JOHANNESBURG 804;  
C) USDOC 10408; D) USDOC 10627

1. THROUGH AN INADVERTANT ADMINISTRATIVE ERROR, CONTRACTOR'S PROGRESS REPORT SUBJECT MARKET RESEARCH PROJECT GMR - ME UNDER EMBASSY CONTRACT COM-BIC-1 WAS SLIGHTLY DELAYED IN SUBMISSION TO CONGEN. HOWEVER, HAS NOW BEEN SUBMITTED AND SEVEN COPIES TRANSMITTED BY DIRECT INTERNATIONAL AIRMAIL TO PROGDEV UNDER DS-4.

2. WE FIND PROGRESS REPORT TO BE SUBSTANTIALLY IN ACCORDANCE WITH DEPARTMENT'S REQUIREMENTS UNDER APPENDIX B OF MARKET RESEARCH SPECIFICATIONS PER A-1526 AND THEREFORE HEREBY REQUEST AMEMBASSY, PRETORIA TO MAKE PARTIAL PAYMENT PROVISIONS PARAGRAPH FIVE (5) OF REFERENCED CONTRACT. INVOICE DULY ANNOTATED "SERVICES RECEIVED" TOGETHER WITH COPY OF REPORT FORWARDED TO PRETORIA BY POUCH ON THIS DATE.

3. FOR PROGDEV. WE REVIEWING DATA SUPPLIED BY ACCOUNT EXECUTIVE GOERGE KLEIN PAGES EIGHT AND NINE IN PROGRESS REPORT  
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WITH RESPECT TO INTERVIEWS AND PARTICULARLY MAJOR END-USERS;

BUYING OFFICES AND PLANNING OFFICIALS; ALSO DATA (1) (D) ON  
PRICES OF EQUIPMENT; DATA ON PAGE NINE RE MARKET BREAKDOWN.  
KLEIN UNDERSTANDS THAT DATA TO AND INCLUDING 1980 MUST BE  
INCLUDED IN TABLES IN FINAL REPORT AND THAT, NOTWITHSTANDING  
APPARENT PAUCITY OF PUBLISHED DATA, CONSTRUCTED TABLES SATIS-  
FACTORY PROVIDED SOURCES AND METHODS OF EXTRAPOLATION CLEARLY  
DEFINED. WE HAVE EMPHASIZED THAT ABSENCE OF COMPLETED TABLES IN  
ACCORDANCE WITH CONTRACT REQUIREMENTS WILL MEAN DELAY IN ACCEPT-  
ANCE BY DEPARTMENT AND THUS IN FINAL PAYMENT ON CONTRACT. AT  
THIS JUNCTURE WE ANTICIPATE SATISFACTORY COMPLETION TERMS OF  
CONTRACT.  
JOHNSON

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 16 AUG 1976  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 JAN 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
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**Drafter:** n/a  
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**Executive Order:** N/A  
**Errors:** N/A  
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**Reference:** 76 JOHANNESBURG 937, 76 JOHANNESBURG 804  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** CunninFX  
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**Review Date:** 25 MAR 2004  
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**Secure:** OPEN  
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**TAGS:** BBSR, SF  
**To:** PRETORIA  
COM  
**Type:** TE  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 04 MAY 2006